

## BUILDER OF THE WEEK – STONECROFT HOMES IN NEW HAMBURG

# 'Active adult' community opens new phase, new model homes



(Above) This luxurious ensuite bath in the Montrose III Model is a sample of what Stonecroft Homes in New Hamburg has to offer. (Right) Decorative pillars and granite countertops are notable features in Hampshire III Model.



Inside Stonecroft Homes' New Hamburg presentation centre, potential homebuyers talk with sales associate, Dan Lambkin, about this active adult community. But when they tour the neighbourhood, they usually spend more time talking to the people who live there.

"We use a golf cart to take perspective buyers out and when we meet up with our residents, I let them do the talking. They're the best salespeople in the community," says Lambkin. "They absolutely love it here."

Of the things they love about Stonecroft in New Hamburg are the attractive, well-built homes, an extraordinary recreation centre and the friendships they've formed throughout the neighbourhood.

"The people here like to do things together ... golf, aerobics, aquafit, seeing

plays, going to the market, going on trips. We're marketing to active empty-nesters. About 30 percent are still working and the others are either semi or fully-retired."



**DAINA FEICK  
HOME OF  
THE WEEK**

The 18,000 square foot recreation centre – a natural gathering place for residents – has helped foster many of those friendships with Lambkin listing a lounge, library, 25 x 62-foot indoor pool, a fully-equipped gym, saunas, indoor badminton and shuffleboard, ping pong, a billiards room and an outdoor patio and barbeque as just some of its facilities

(guided tours are available to interested homebuyers). Throughout the community, residents also have access to five kilometers of walking trails, waterfalls

and ponds, a small lake and extensive greenspace.

Bordering the recreation centre are the lovely all-brick, two-bedroom bungalows built in the community's first three of ten phases.

"There are about 170 homes up and occupied right now ... and on April 11, we opened Phase 4. Phase 4 has some spectacular full walk-out lots - the standard size is 50 by 110-feet deep - backing onto mature hardwood bush. On the first day, we sold one-third of the total lots available. It was an incredible day."

Also incredible are Stonecroft's four new model homes that officially open today - models that Lambkin refers to as beautiful, cutting edge and a definite 'must-see'.

The first and largest of those models is the 1,994 square foot Montrose III which also serves as the builder's new presentation centre.

"This is a brand new model for us. It's

ideal for a corner lot because the front entry is angled, although it would work on any type of lot. Inside, it's very open with vaulted ceilings and a centre stairwell design."

Additional highlights of this exquisite abode include its quartz countertops and cherry cabinetry.

At 1,830 square feet, the Dorchester plan – one of the builder's biggest sellers - has been slightly updated.

"We opened up the foyer so there's a 16-foot vaulted ceiling at the entrance, changed the three-piece ensuite to a four-piece and made the plan a little bit bigger. We based these changes on suggestions we received."

Lambkin also notes the new-and-improved Dorchester's open concept layout, beautiful galley kitchen and two bedrooms plus den.

In the 1,750 square foot Hampshire III,

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## STONECROFT — CONTINUED FROM H6

the sales associate attributes the model's 'wow-factor' to its open concept layout, vaulted ceilings, granite countertops, decorative pillars, pine wood flooring, antique tub and all-glass shower.

"This really is a showcase home. It's absolutely ideal for entertaining."

Last but certainly not least is the 1,415 square foot Berkshire, a quainter, very comfortable design that demonstrates Stonecroft Homes' many above-average standards such as hardwood and ceramic flooring.

"This is a beautiful plan with vaulted ceilings, a nice kitchen and a covered deck."

All four models also come with an attached double car garage.

Interlocking brick drives, central air conditioning, exterior decks, engineered floor joist systems (the 'squeak-less' floor) and three-quarter-inch sub floors are among other impressive standards noted by Lambkin.

"We have 13 different designs to choose from. People can also meet with our draftsman and customize these plans. Our clientele is very discerning. They know what they want and we work with them to achieve it."

Stonecroft New Hamburg's models are open seven days a week, noon to 6 p.m. Homes range from 1,163 to 1,994 square feet and prices start at \$316,000. A \$122 monthly fee covers maintenance of common areas (including walking trails, ponds and community landscaping) and use of the community's recreation centre.

To get there, take Hwy 7/8 from

Kitchener to New Hamburg, turn left at Haysville Road by the Ford dealership, turn right at Stonecroft Way. For more information, call 519-662-6621 or visit [www.stonecrofthomes.com](http://www.stonecrofthomes.com).

**The recreation centre at Stonecroft has all the amenities imaginable including a lounge, library, indoor pool, gym, sauna, indoor badminton and shuffleboard, ping-pong, a billiards room and an outdoor patio and barbeque and more.**



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