

Stonecroft New Hamburg

NEWS

Waterford, which are both very open concept

plans" says Mike. "It's important to keep variety in

our streetscape, so we felt it was necessary to create

More information on The Charleston will be avail-

able at the Strawberry Festival or from Dan or

a new open concept plan as an alternative."

New Model Opening June 26/27!

June 2004 Volume 2 Issue 2

June.

The

brating

Mary Lou in late

We're also cele-

completion of

road construc-

tion in Phase 2.

was laid on May

27 and construc-

tion has already

pavement

4 decorated models now open for viewing Stonecroft has several reasons to celebrate and we're doing that with a Strawberry Festival on June 26 & 27. All past visitors are invited.

First, we're proud to showcase The Montana II home with our latest model. Stonecroft President,

Mike Schout has built it in two other developments and each time found it to be so popular, he had to stop offering it. "Two things make this plan so popular", he says. "People love the curb street appeal — the appearance of the front with its two large windows.



The Montana II – 1447 square feet

Then there is the open concept entertaining rooms enhanced by the vaulted ceiling".

The Montana ll is 1447 square feet and features a double car garage, main floor laundry with mud room and a den. It requires a wider 56' lot.

Stonecroft also offers a slightly smaller Montana l at 1358 square feet, which can be built on a 50' lot. The main differences are the garage is a wide single car and there is no den.

A second reason to celebrate is the offering of a totally new plan, The Charleston. As we write this, new marketing material is being printed so it will be available at our Strawberry Festival.

The Charleston is 1557 square feet. "20 of the 38 sales in Phase 1 were either The Dorchester or

started on several homes. At time of writing, we've

already sold 18 homes in Phase 2 plus a handful of conditional sales.

Have you seen the new landscaping? Still to

come are the gazebo by the ponds and plenty of more trees in the walking trail/open space areas behind the homes. We'll be completing these areas for both Phase 1 & 2 by early summer.

Be sure to visit on June 26 or 27!

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to see the new adult

She liked it immedi-

ately. Furthermore,

her son, who is in con-

struction, assured her

Stonecroft homes are

"fabulous homes, real-

So the McDonalds told

the Stonecroft team

what they needed - a

home modified to suit

antiques. "They stood

on their heads for us,"

favourite

ly well built."

their

lifestyle community.

The Perfect Home for Janie, Bob ... and their Treasures

Janie McDonald believes in love at first sight. On her first visit to Stonecroft, "I drove in and I felt at home. When I found this place, I thought, "This is it". And nothing that has happened since that visit has done anything to change her mind. Janie and her husband Bob moved into their new Stonecroft home on April 2 of this year. "I really love it," says Janie. Bob agrees.

Their new home - a Dorchester plan, "much rearranged" could not be more different from the home they lived in for

the past 30 years, in Winter-bourne. That was a sprawling, century home, requiring renovation and considerable upkeep. It was, however, an ideal home for a couple who are avid antique collectors.

Janie is also an antique dealer, with booths at St. Jacobs Market, Antiques Southworks Antiques Mall in Cambridge. Bob works Patene Building Supplies in Guelph. Both say that Stonecroft's proximity to a major highway is a plus as they commute to work.

When it came time to find a

new home, it had to be a house that could be home to their favourite antiques. That's where the "much rearranged" aspect of their Dorchester design comes in. The McDonalds point to a wall, specifically built to create a

perfect space for their large antique corner cupboard. In the kitchen, room was made for a flatto-wall; the fireplace was measured to be sure there was room for a

favourite painting; a family room/antiques room was finished in part of the basement. And so on.

At every turn, say the McDonalds, the Stonecroft team was there to help, give advice, and make sure that their new home was everything they wanted it to be. "This is the first new home we have had where we were involved in the design and construction," says Bob. Janie adds, "It was almost overwhelming at times, with every detail to think about." But the end result, they say, is fabulous: "It was the most amazing experience to build this house."

The McDonalds have nothing but praise for everyone at Stonecroft. They were amazed at how accessible their new home was, at every stage during construction.

Asked why they chose Stonecroft New Hamburg, Janie laughs, and admits that there may have been some serendipity involved. When they decided to list their previous home for sale, they investigated several subdivisions, but none seemed suitable. But on the day that their buyer made an offer on the house, Janie saw a Stonecroft newspaper ad, and drove out

Janie & Bob relaxing in their customized Dorchester

savs Janie. "They made so many changes to the plan. It was important to us to be able to bring our favourite things

with us ... and everything found a home." The McDonalds have found a home, as well. And they say they have found New Hamburg in general to be "warm

and welcoming."

The McDonalds find it invigorating to be part of the new Stonecroft community, and are excited to watch the homes go up

and new neighbours move in, one after another. They admit that construction can occasionally be a slight inconvenience, but Bob is very impressed with the efforts made to keep things clean and organized, to the point where the streets are cleaned weekly.

Only one thing remains for the McDonalds. Their second passion, after antiques, is gardening, and they are already sketching designs for front and back gardens that will complete the process of making their Stonecroft house their perfect home.

"It was the most amazing experience to build this house."

Just the Right Combination

Tim Bailey admits that he has a unique and varied resumé. "I'm a professional generalist,"

he says. His experience includes a long stint as General Manager at Nasco Canada; serving as a Real Estate agent for four years; and working in home construction while he completed his B.Sc. at Wilfrid Laurier University.

As it turns out, each of those jobs was perfect preparation for the position Tim assumed on April 19 (Administrator at Stonecroft Homes). He's

a humble guy, but admits that "I brought a good mix" to the position. He has experience in business, accounting and real estate, but he could also "go build a house if I had to."

There is also a personal connection - Tim is a New Hamburg native, and he has known Stonecroft President Mike Schout for many years. In fact, says Tim, "Mike worked on my inlaws' dairy farm when he was a teenager."

Tim is married to Jacqui; they have two daughters, Sophia and Alayna.

Asked for a detailed job description, Tim laughs, and reduces his responsibilities to one sentence: "The buck stops in this office." In fact, Tim works to support the sales staff, is involved in pricing, new products and financing, and is also involved in developing home plans and working with contractors. He heads the seven-person Stonecroft Homes staff.

He says he has moved into a very positive, successful organization. "We have very happy

customers," he says. "My main responsibility is keeping things that way." He's pleased with the



Tim Bailey, Administrator

present level of activity, with Stonecroft Phase 2 selling quickly. Success doesn't surprise the new Administrator - "I like what we have to offer, and a lot of the amenities that are part of the plans," including the Community Recreation Complex that is part of Phase 3.

Tim points to Mike Schout's vision

as key to the quality of Stonecroft. "Mike does everything professionally. He doesn't go half way. He's willing to put dollars into infrastructure, with a vision." Stonecroft's new Administrator clearly shares that vision.

A Berry Good Time at Stonecroft

We are gearing up for a busy summer at Stonecroft!

Kicking it off with a Strawberry Festival - June 26th & 27th, from 12:00noon to 6:00pm. We will be hosting this casual event for everyone

interested in viewing our new model home The Montana II, the success of Phase 2, and the tranquil landscape surrounding the community. So come out and enjoy some strawberries and the pleasant company of current Stonecroft residents! If your able to attend please RSVP by June 21st ~ (519) 662-6621, (866) 278-7577, or email us at sales@stonecrofthomes.com

PHASE 1 96% SOLD

Keeping you up to date with our progress!!







Tim Bailey Administrator



Dan LambkinSales Representative



Mary Lou Ruby Jonas
Sales Representative



Peter Klinkman
Project Manager

KEEPING IN TOUCH

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Take a Virtual Tour on Our Website: www.StonecroftHomes.com

