A Special Advertising Feature of The Record-

SECTION H

HOMES SATURDAY, SEPTEMBER 4, 2004

Stonecroft opens new model in New Hamburg



The 1,447 square-foot bungalow starts at \$278,000 and is situated in an adult community in New Hamburg. PHOTOS: L. MALLECK

By CLAUDELLE BOUDREAU Special to The Record

When sales representative Dan Lambkin meets with potential clients, he doesn't feel hard-pressed to 'sell' them a home in Stonecroft New Hamburg. With the quality and the number of innovative designs available, the houses he says sell themselves.

"I find that what we're really selling is the community; the lifestyle," says Lambkin in an interview at the presentation centre.

Currently in its second phase, Stonecroft New Hamburg is in fact an adult community geared to buyers looking for the charm of a country location without compromising the amenities of city living.

Sitting on 47 hectares that consist of an abundance of green space including 5.6 km of walking trails as well as a quaint kettle creek, there is no denying that location plays a large part in its appeal. Close proximity to K-W, Cambridge, Guelph and even Toronto, means that homeowners are able to enjoy dining, shopping, theatre and more.

Location, says sales representative Mary Lou Ruby Jonas, is everything for these homeowners. "We're close to the highway for an easy commute to Toronto, and while we offer a rural setting, we're still just minutes from the city."

We first introduced readers to Stonecroft New Hamburg in 2001. Promising a number of exclusive benefits including a focus on landscaping, walking/biking trails, a separate community centre and a private parking lot for recreation vehicles, the development had to be 'imagined' with only a sales centre, floor plan renderings and a scale model for viewing.

Today, says Lambkin, it's impressive to see how far the master

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Phase two near completion



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plan has come. Now, with the first phase complete and the second phase well at the halfway mark, visitors have tangible proof of Stonecroft's beauty. A well-landscaped entrance, manicured grounds and four fully furnished models all help potential homebuyers to visualize all that this project affords.

With future walking trails and a community recreation centre complete with tennis courts well included in future plans, it's easy to see why buyers want to be a part of Stonecroft.

"The social aspects of living here are abundant," says Lambkin, noting that there is already a strong sense of community amongst neighbours. "This is a place where your neighbours quickly become your friends."

Here, Mary Lou takes us on a tour of The Montana II, a 1,447 square foot bungalow. The base price for this plan is \$278,000, but for demonstration purposes the model has been significantly upgraded.

According to Stonecroft president Mike Schout, this plan provides plenty of curb appeal, with the appearance of two large windows in the front. The Montana was a popular design featured in two previous Schout developments and Schout decided to re-introduce it here because of its great success.

Inside one is immediately struck by the open-concept design. Provenza ceramic tile in terra-cotta grace the floor in the foyer, which also features a gorgeous wall of Canadian Riverrock stone.

To the right of the entrance is a den. This feature appeals to many homeowners who need the functionality of a main floor office, notes Mary Lou. It could also be used as a small sitting room or library she adds.

Straight ahead is the open concept entertaining rooms. The kitchen, with its centre island as the showpiece, is stunning. Maple cabinetry with a zhang/nutmeg stain and spice accents and abundance of granite countertops will be a delight for the cook in the family. An eat-in area has sliding doors, which overlook the rear of the property.

It is easy to imagine preparing dinner while conversing with guests in the adjacent great room. Here, notable features include natural 5 1/2' Brazilian Cherry hardwood floors, an optional gas fireplace, which features the same Native Stone that is seen on the foyer wall, and cottage cathedral ceilings. Also on the main floor is a linen closet as well as a main bath.

A main-floor laundry/mud room is located just off the kitchen and offers access to the double car garage.

The master bedroom boasts two double closets, a walk-in closet and a luxurious ensuite complete with a corner soaker tub and separate stand up shower. Ceramics in the ensuite are by Spazio and other notable features include black faucets, which lend an air of elegance to the room. The second bedroom is also quite sizeable.

This plan sits on a wider lot (56'x 110'), so the design is also wider.

All of the floor plans in the Stonecroft library are bungalows ranging in size from 1,140 square feet to 1,834 square feet. In addition to the Montana II, there are three other model homes open for viewing – The Dorchester, The Hampshire II and The Bedford.

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Location: 1 Stonecroft Way, New Hamburg

Price Range: From \$219,000 to \$309,000

Builder: Stonecroft Corporation

Type of Housing:

Adult-lifestyle community, single-detached bungalows with one and two-car garages, sitting on 46 to 56-foot x 110-foot lots.

Development: Stonecroft New Hamburg

T FIOMES Contact: Mary Lou Ruby Jonas or Dan

Lambkin, sales representatives @ 662-6621 (or toll free at 1-866-278-7577) for more

information. Or, visit the company website at www.stonecrofthomes.com where you can take a virtual tour of several of the models.

Open House:

The presentation centre is open daily from 12 p.m. to 6 p.m., or by appointment. There are currently four models available for viewing.